



hospital SOLUTIONS

wound care | bariatrics | patient safety



SUPPORT SURFACES

SPECIALTY APPLICATIONS SURFACES



Lateral Rotation Surface

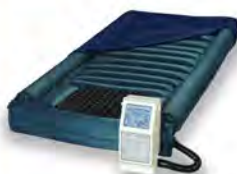


V-Shaped Pan Surface



Operating Room Surface

ADVANCED WOUND CARE SURFACES



AME 400 Hybrid Select (Low Air Loss)



AME 3000 (Low Air Loss & Alternating Pressure)

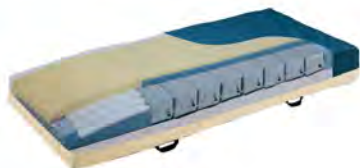


AME 2000 ROHO Dry Floatation (Non-Powered)



Stage IV 3000 (Zoned Low Air Loss)

INTERMEDIATE THERAPY SURFACES



AccuMax VPC (Non-powered)



AccuMax QC (Powered or Non-Powered)

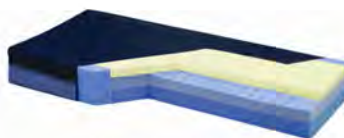


AccuMax Complete (Low Air Loss, Alternating Pressure, Turn Assist)

PREVENTATIVE SURFACES



MaxiFloat E Series



MaxiFloat D Series



MaxiFloat L Series



MaxiFloat OPTION
Raised perimeter for any MaxiFloat product

NEGATIVE PRESSURE THERAPY



NPWT (Gauze Dressings)
Negative Wound Pressure Therapy
Portable / Continuous / Intermittent



NPWT (Foam Dressings)
Negative Wound Pressure Therapy
Portable / Continuous

SILVERLON™ DRESSINGS

- Wound Contact Dressings
- Burn Contact Dressings
- Negative Pressure Dressings
- Surgical Dressings
- I.V. and Catheter Dressings
- Collagen Dressings
- Calcium Alginate Dressings



- Outperforms all other silver dressings
- Outlasts – 7 day ion release
- Higher silver content than any other silver dressing
- Clean ion delivery won't stain wounds

FLUIDIZED POSITIONERS



Shows 30-degree side-lying position,
using Z-Flow Fluidized Positioners



- Elevates and suspends the lower legs, heels and arms
- Helps maintain therapeutic turning schedules
- Reduces the use of pillows
- Ideal for leg positioning and patient turning
- Supports the cervical spine and offloads the occiput

CMS'S "NEVER EVENTS"

October 2008 - Medicare will not pay for treatment resulting from "preventable" errors (including pressure ulcers, patient falls, and certain infections)

AME's Cost Savings Programs to Address the CMS Regulations

Pressure Ulcer Programs:

- Develop Protocols
- Reduce Rental Usage
- Eliminate Transfers
- On-site NPWT
- O.R. Therapy
- Positioning Tools
- Revenue Recapture
- Guaranteed Cost Reduction

Fall Prevention Programs:

- Risk Assessment Tools
- Protocol Development
- Consignment Inventory Solution
- Reduce Sitter Costs

Infection Reduction:

- Surgical Wounds
- Central Lines
- Pin Sites
- Burn Units

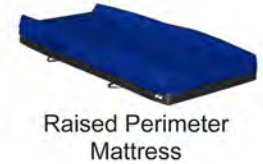
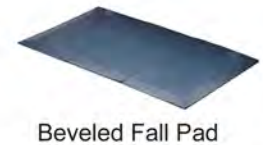
RELIABLE SERVICE



FALL PREVENTION & PATIENT SAFETY

SOLUTIONS OVERVIEW

- Experienced:
 - Serving Hospitals Since 1993
 - ACHC Accredited
 - CMS Approved Contract Supplier
- Superior Product Technologies:
 - Leading Manufacturers
 - Product Evaluation / Trials
- Service Solutions:
 - Unparalleled 24 / 7 Service
 - No-Charge Consignment
 - Off-site Storage Program
- Clinical Services:
 - Clinical Support 24 / 7
 - CE Education Programs
 - Protocol Development
 - Risk Assessment Tools
- AME Data Solutions:
 - Electronic Ordering
 - Utilization Reporting
 - Asset Management
- Financial / Savings Partnership:
 - Daily Rental Program
 - Capitated Rate Program
 - Cost Center Analysis
 - Revenue Recapture Analysis
 - Certified MBE
 - Guaranteed Savings



BARIATRIC & MORBIDLY OBESE



MIDWEST SERVICE LOCATIONS



American
MEDICAL EQUIPMENT

**AME is a CERTIFIED
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